NORTON ROSE FULBRIGHT

FCA Motor Finance Redress Scheme

Governance Support for Firms & Senior Managers

Financial Services Regulatory TeamOctober 2025



The starting point





The FCA's Consultation Paper CP25/27 on a motor finance redress scheme was published on 7 October 2025 with two deadlines for responding:

- 4 November 2025 for the proposed extension of time for responding to complaints;
- 12 December 2025 for the redress scheme proposals.



The FCA is expected to publish final redress scheme rules in Q1 2026.

Firms will then have **6 weeks** to provide the FCA with a redress scheme delivery forecast including details of the Senior Manager responsible for oversight and delivery and appropriate Senior Manager attestations confirming that their firm has robust systems and controls in place.



We have developed a range of **governance support packages** to assist firms and senior managers with their implementation projects including independent check and challenge with regards to design and delivery of a remediation programme and preparation and verification of attestations. We draw on our wealth of experience of advising clients on consumer credit remediation and meeting regulatory expectations in this area and lessons learned from FCA enforcement action.

If you instruct NRF, you will benefit from:

A multi-disciplinary team including lawyers and compliance professionals

A team with deep market experience of advising on governance and consumer credit remediation

Flexible and fixed fee arrangements

Advice that can benefit from legal privilege and protection from disclosure



Motor Finance Redress Scheme

Implementation project: key steps

Impact Analysis

Impact analysis including consideration of how the proposals map across to your book of business and any financial implications will need to be kept under review as preparation progresses including following publication of the final rules

Board and SMF Oversight

The Board and senior management will need to be kept informed; responsibility for oversight and overall delivers should be allocated to an appropriate SMF and those who will give attestations to the regulator identified. A clearly documented governance framework will be needed to maintain oversight of the implementation project and to underpin attestations and other regulator communications.

Delivery Forecast & Attestations

Within 6 weeks of the final rules being published, firms will need to provide the FCA with a delivery forecast including details of the responsible Senior Manager and attestations from appropriate senior managers confirming their firm has robust systems and controls to identify the starting population and obtain relevant records. Consideration will need to be given to the process for preparing and signing off the forecast and attestations.

Claims Processing

Firms will need to build, adapt and test their claims processing tools including considering how they will deal with complex cases and appeals, calculations and what management information will be available to support with senior management decision-making and attestations. Firms may also need contingency plans to deal with unforeseen events/delay such as technology issues



Planning & Resourcing

An implementation plan will be needed across all the identified workstreams with key milestones and clear ownership of actions. The working group responsible will need representation from a number of functions across the business and clear terms of reference and reporting lines. Consideration should also be given to the extent to which additional resource may be needed to deliver the plan whilst also managing BAU activities and to administrative matters such as budgeting and costs tracking.

Information Gathering

Firms will have to satisfy the FCA as to steps taken to gather and verify information on relevant arrangements and will want to be assured all materials relating to disclosures and extent of loss are identified and analysed with a view to rebutting relevant presumptions. It may be necessary to contact third parties. Consider how the methodology could be evidenced to the FCA if needed.

Communications Plan

A communications plan will be needed to cover:

- · Customer opt in / opt out letters
- Complaint responses
- · Claims handling
- Regulator and other stakeholder communications, announcements and notifications

Data & Record Keeping

Firms will need robust record keeping around the steps they take to comply with the scheme and to meet any customer or regulatory challenge. The FCA's detailed record keeping proposals include items such as a certificate of posting for each letter sent. Consideration should also be given to data governance and security.



FCA Motor Finance Redress Scheme

Governance support options

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Governance stress testing

We can review your governance framework and help you benchmark against your peers and meet regulatory expectations. This can include consideration of your MI and data reporting to support decision-making. Getting your governance framework right from the start can avoid many of the pitfalls that have led to regulatory enforcement action in the past and set you up for successful implementation of the project.



Independent review

We can provide privileged legal advice on your implementation plan, delivery forecast and claims processing methodology, including mapping of the FCA Scheme to your business and scoping by reference to particular customer cohorts. This can provide additional assurance to the Board regarding the extent to which your proposals are likely to be acceptable to the regulator and will achieve fair and appropriate customer outcomes.



Attestation verification



We can assist with verifying senior manager attestations including that they contain all relevant information and accurately reflect and are supported by adequate underlying documentation and that appropriate steps have been taken to underpin the confirmations being given. This provides senior managers with confidence to deliver required attestations.

Communication support

We can review your communication strategy for responding to claims and complaints both within and outside the FCA Scheme including those in other areas of the business which may see an increased level of customer engagement. We can also support sign-off of template communications and advice on other communications including with regulators, insurers and the market.



Resource augmentation

We can provide additional resource to support your internal teams across a range of areas including customer communications; complaints handling and adjudications; project management and record-keeping. This resource can be made available on a flexible basis as needed.



Evidencing compliance



We can help you to maintain adequate records of the steps you have taken to comply with the redress scheme rules including through decisiontrackers; minuting discussions; action plans and communication logs. This will help you to build up your compliance dossier and effectively deal with any queries that arise in future, guarding against loss of corporate knowledge.



Motor Finance Commission Arrangements

Our consumer finance credentials

Adjudications

We have been appointed by the High Courts to run adjudication services in connection with a number of high-profile schemes of arrangement put in place to deal with customer claims for compensation in respect of historic consumer credit loan arrangements. This has involved detailed consideration of complex issues arising in connection with the methodology for claims handling and implementing a large-scale review process for decision-making in respect of contested claims.

Remediation: design and delivery

Advising on the design and delivery of a significant customer remediation exercise, following the identification of consumer credit and FCA Handbook breaches, identified through an internal review of a sample of customer files. We also advised on associated issues such as: communications with the regulator; governance and lessons learned; interaction with the FOS; a related insurance claim; potential contractual claims and other routes to recovery; and tax payable in connection with the remediation.

Early-stage disputes advice

Advising a payment processing company (operating globally) on early-stage disputes with merchants arising out of the client's global merchant services agreements. These disputes spanned multiple jurisdictions including the UK, France, Hong Kong, Japan and Russia.

FOS complaints strategy and handling

We have worked with a client to respond to complaints relating to actions taken in respect of a market dislocation event in the investment business sector; supporting across numerous aspects including in relation to contractual analysis, regulatory conduct and engagement, client communications and submissions to the Ombudsman.

'Present state' assessments

We have supported a client to improve 'present state' governance arrangements surrounding AR oversight, in light of a historic review of arrangements, and to update them in light of present regulatory standards and guidance.

Whistleblowing: establishing policies and procedures

We have supported clients across regulated sectors, including banking institutions, to develop and implement whistleblowing policies, as well as the procedural frameworks necessary to meet legal and regulatory requirements.

Whistleblowing: responding to internal whistleblowing

Conducting a quasi-166 governance review for a distributor of insurance products, following a whistleblowing report to the FCA regarding its oversight of an appointed representative and implementation of the Consumer Duty.

Section 166 skilled person reviews: advising the firm

Advising on a section 166 skilled person review, required by the PRA, into the bank's UK business, focusing on systems and controls, risk management, risk culture, governance, credit risk, and liquidity. In advance of the Skilled Person review commencing, we conducted an expedited in-depth review to ascertain the potential areas of exposure for the bank that might be identified, including those in which the bank could look to make enhancements in the short and longer term.

Section 166 skilled person reviews: advising the firm

Advising a bank on its successful solvent wind-down, interacting closely throughout with the PRA, the FCA, and the PRA-appointed Skilled Person. This mandate involved advising the bank on transfer instruments for specific banking assets and liabilities, as well as on data protection issues relating to the sharing of personal data of depositors and liaising with the FCA in relation to queries raised in relation to the client's data protection compliance.

Wind-down planning and execution

We have provided full-service support to a UK bank to wind-down its operations over a period of years, and to eventually achieve the cancellation of its permissions. We have also supported non-bank consumer finance firms to implement arrangements relating to historic liabilities and to work towards wind-down, as well as supporting a range of regulated firms in relation to the wind-down of business units.

Internal reviews and 'lessons learned' exercises

Advising in connection with a significant regulatory investigation and remediation project, arising from a customer complaint in respect of a mortgage loan. We also conducted a 'lessons learned' review, to identify the root causes of the identified issues, and made detailed recommendations regarding remediation of the relevant findings.

Internal reviews and 'lessons learned' exercises

Conducting a review for a private bank regarding conduct giving rise to a customer remediation programme, including considering breaches of consumer credit and regulatory requirements and implications in terms of systems and controls, making recommendations to address relevant issues and advising on individual accountability in relation to senior managers.

Internal reviews and 'lessons learned' exercises

Conducting a 'lessons learned' review for a bank in respect of consumer credit and regulatory issues arising from pricing activity in relation to retail and business customers, including considering the conduct of senior management.



Motor Finance Commission Arrangements

Why partner with Norton Rose Fulbright?

Our multi-disciplinary team is uniquely placed to help you with your motor finance commissions project.



A global, multi-disciplinary team of experts

An integrated global team that comprises both legal specialists and non-legal advisors with a broad range of expertise, including risk management, regulatory compliance, corporate governance, investigations and disputes. We prioritise acting as a commercial partner to our clients, ensuring that we provide the technical excellence that they expect whilst delivering pragmatic and highly usable legal, regulatory and risk advice to support their business needs.



A team with deep market experience of advising firms on all issues relating to consumer lending

Our team regularly advises the largest firms on consumer lending issues.

We have deep experience of both compliance program design / implementation and regulatory investigations, remediation and redress exercises and related litigation. We also have significant experience in defending compliance programs to regulators and other authorities.

Our breadth of experience means we can help with benchmarking your approach in relation to your peers.



Flexible fee arrangements

We can structure advice and implementation projects in a variety of ways and offer a range of fee arrangements including fixed fees and monthly retainers. We will work with you to design a support package that meets your needs and have a number of tools to assist with budgeting for your project.



Advice that can benefit from legal privilege and protection from disclosure

Depending on how our work is structured and managed, you may be able to assert privilege over communications with us in relation to your project and protect certain materials from disclosure to third parties including prosecutors. We can advise on the best way of achieving this.

"They are engaged with the industry and bring innovative insights on industry trends. The team members are well versed in their subject matters and are excellent communicators."

Chambers, 2025

"They are reliable, careful and solid in their advice. They have a thoughtful and measured approach and have comprehensive coverage and expertise of regulatory issues."

Chambers, 2025

"The team take time to understand their clients' business, culture and appetite for risk. They are practical and focus on the big issues."

Chambers, 2025

"In-depth knowledge of the sector with lawyers at top of their game. They are pragmatic, commercial and not afraid to suggest innovative solutions."

Legal 500, 2024



'Hopcraft', motor finance and redress

Key contacts



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