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 **NORTON ROSE FULBRIGHT**

Homegrown start-up to global enterprise: How the tech sector is shaping Vancouver real estate

Alex Fane (Norton Rose Fulbright)

Matt Carlson (Colliers International)

Ted Mildon (Oxford Properties Group)

Kay Wong-Alafriz (Kabam Games Inc.)

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Speakers



Alex Fane

Partner
Norton Rose Fulbright

Alex Fane works with clients on a variety of legal matters related to complex real estate development projects with specific experience in navigating the requirements of the *Real Estate Development Marketing Act* (British Columbia). He represents a broad range of clients from developers to governmental agencies and health authorities.

Alex is the co-chair of the Canadian Bar Association Real Property Subsection and has written several articles on the evolution of the *Real Estate Development Marketing Act* (British Columbia). He is the co-organizer, and participant in, the CBA Battle of the Bar Bands at the Commodore Ballroom which is an annual fundraiser for the CBA B.C. Benevolent Society.



Matt Carlson

Vice President
Colliers International

Matt is the chair of Colliers' national technology practice group and specializes in advising technology and creative firms in aligning their business plans with their local and national real estate strategies. In his role at Colliers he has completed more than 300 projects accounting for more than \$750 million in value.

Outside of Colliers, Matt has a wife and two young children, is the co-chair of the Vancouver Entrepreneurs Forum, and is an advisor and mentor to young entrepreneurs.

Speakers (cont'd)



Ted Mildon

Senior Manager, Leasing Oxford Properties Group

Ted Mildon has over ten years of real estate experience, initially starting in investment sales at Colliers in Edmonton before moving to retail leasing and investment sales at Colliers in Vancouver. In 2013 Ted joined Oxford Properties and since that time he has participated in over 250 transactions totaling over 1 million square feet. Ted's primary focus is the leasing of Oxford's seven downtown Vancouver office properties.

Ted graduated from the University of Alberta in 2006, he is a past member of the UDI U40 Committee and he currently sits on the NAIOP Developing Leader Committee.



Kay Wong-Alafriz

CFO

Kabam Games Inc.

Kabam Games is a subsidiary of South Korean-owned Netmarble, having been acquired in 2017. It is a leading developer and publisher of AAA console quality mobile games, including the massively popular Marvel Contest of Champions.

With more than twenty years of experience as a Finance Executive in various industries including technology, fintech, gaming, hospitality and construction, Kay Wong-Alafriz expertly oversees the Finance function at Kabam and leads the User Acquisition, Legal, Data Science and Analytics, and Asset Infrastructure teams. She was hired to bring financial and operational leadership post-acquisition and help set Kabam on a strong footing for continued growth.



Contact

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