NORTON ROSE FULBRIGHT

Norton Rose hires Eversheds sanctions leader

By Dan Roe

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What You Need to Know

- Norton Rose hired sanctions and investigations attorney Ginger Faulk as a partner in Washington, D.C.
- Faulk previously led the U.S. and global sanctions practices at Eversheds Sutherland.
- Demand for regulatory counsel is growing, said Norton Rose global and U.S. managing partner Jeff Cody.

Norton Rose Fulbright on Tuesday announced the hiring of Ginger Faulk as a partner in the firm's Washington, D.C. office.

Faulk joins Norton Rose's global regulation and investigations practice from Eversheds Sutherland, where she led the firm's US and global sanctions practices.

Faulk represents large companies in economic sanctions, cross-border trade, and related regulatory matters before agencies including OFAC and CFIUS, she said in an interview.

Numerous factors are driving uncertainty for clients in the present, Faulk said, including shipping and trading clients dealing with the closure of the Strait of Hormuz, energy sector clients who are exploring business opportunities in Venezuela, and clients who face risk related to sanctions against Russia's energy sector, not to mention the uncertainty around US tariffs that impacts a variety of sectors.

"Regulatory considerations play an increasingly central role in strategic business decisions for companies worldwide," said Jeff Cody, Norton Rose global and U.S. managing partner, in the rlease. "Ginger brings valuable experience and is widely recognized as a go-to adviser for multinational companies on sophisticated cross-border matters in high-stakes settings."

Faulk said conversations with clients about moving with her to Norton Rose have been positive.

She chose to join Norton Rose due to the firm's global footprint and ability to seamlessly work across geographies, she said, and because of the firm's sector-based offerings to clients. "To be able to provide excellent counsel to these companies requires being deeply integrated into their core businesses, which will allow us to anticipate risk arising in their particular context rather than responding to risk in isolation," she said.

Prior to joining Eversheds in 2018, Faulk spent 14 years at Baker Botts.

An Eversheds representative said the firm valued Faulk's contributions and wished her well in her new role.

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